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EDUCATION

The Pennsylvania State University — **University Park, PA**
Smeal College of Business | Cumulative GPA 3.62/4.00 — *Class of 2019*
Major : Supply Chain & Information Systems | Minor : Information Systems Management

RELEVANT EXPERIENCE

Procter & Gamble North America Supply Network Operations External Manufacturing — **Cincinnati, OH**
External Manufacturing Digitzation Transformation Leader — *May 2017 - August 2017*

- Integrated data visualiation software and automation into analysis processes to provide leadership with cloud based business reports and scorecards, enabling better business decisions through driving down inventory at supplier sites
- Led cultural transformation to "think digitally" in EM department. Implemented continuous improvement and loss elimination to eliminate non value added work in daily, weekly, and monthly processes, resulting in 92% FTE savings

Procter & Gamble SNO Global Beauty — **Cincinnati, OH**
Supply Network Operations Management Intern — *May 2016 - August 2016*

- Provided Global Business Acceptance Testing on final builds of tools and implemented solutions in the Beauty Sector
- Integrated macros into current UPI Reduction processes, contributing towards a 10% reduction of P&G Beauty Inventory

Sapphire Leadership Academic Program — **University Park, PA**
Communications Captain with Past Roles of Communications Chair — *August 2015 - Present*

- Accepted into a 50-student cohort, representing the top 5% of students in Smeal's incoming class academically, and placed into a Sapphire specific curriculum focusing on leadership in the field of business
- Lead Communications team with tasks to integrate search engine optimization on Sapphire website to increase visiblity to prospective students, develop Sapphire alumni newsletters, and automate points tracking systems using VBA

Tom's Tech & Toys – eCommerce Storefront — **University Park, PA**
CEO — *November 2016 - Present*

- Negotiate and execute private label design, pricing, and shipping terms with international manufacturers, develop domestic wholesale inventory strategy, and source replenishable retail inventory to sell on the Amazon.com Marketplace
- Reinvest profit from $17,000 of revenue in Q4 & Q1 towards private label, maintaining a 100% Account Health Rating

NCG Consultant Training Program — **University Park, PA**
Consultant Training Program Graduate — *February 2017 – April 2017*

- Selected from over 150 students to participate in a comprehensive training program that prepares graduates for careers in the consulting industry, strengthened core consulting skills through case study analysis with industry professionals
- Worked in teams of four to develop and present solutions to three business cases over the course of the semester

LEADERSHIP EXPERIENCE

North Halls Association of Students — **University Park, PA**
Social Chair with Past Roles of Vice President & Treasurer — *January 2016 - Present*

- Evaluate budgets to plan, discuss, implement, and execute educational and social events for the students of North Halls
- Engage in weekly ARHS meetings to discuss and implement campus-wide residence hall legislation and policy for residents

Lighting Design – Morris R. Burton PAC — **Delran, NJ**
Chief Lighting Designer — *September 2012 - June 2015*

- Executed all aspects of lighting for the district's theatrical performances, concerts, board meetings and special events
- Designed, installed, focused, programmed, and executed theatrical lighting design for all performances and district events

CASE COMPETITIONS

1st Place - Procter & Gamble Internal Supply Network Operations Digital Value Challenge — July *2017*
Implemented a strategic SKU selection for eCommerce customers, focusing on FFU and Winning in Search

1st Place - Consultant Training Program Final Case — *May 2017*
Developed a strategic deployment plan for a fictional Penn State local "Blue & White Clothing Company"