Tristen Schneider 760-809-2411
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School Address: 818 Bellaire Ave, T212, State College, PA 16801 tms5854@psu.edu

Objectives:

1) To immediately obtain full-time employment with a leading CRE firm, specifically within Investment Sales or the Capital Markets sector, upon graduation in May 2018.
2) To complete my college career at The Pennsylvania State University with a minimum GPA of 3.50 receiving a bachelor's degree within the Smeal College of Business and a major in Risk Management Real Estate.
3) Upon graduation from PSU, to apply my education and intern experiences to secure a full time position with a globally recognized company providing the capital markets with commercial real estate brokerage, finance management, and development services.

Education:

THE PENNSYLVANIA STATE UNIVERSITY, University Park, PA *Expected May 2018*

- The Smeal College of Business: Risk Management Real Estate Current Grade Point Average: 3.44

Experience

Holliday Fenoglio Fowler (HFF), San Diego, CA *May 2017/August 2017*

Debt Placement Summer Analyst – Full Time

- Full time summer internship within the Capital Markets sector serving as a debt analyst under San Diego's leading commercial mortgage brokers.
- Assisted debt team with data analysis, market research and reports including rent/sale comps, package/placemat creation for marketing, etc.
- Underwrote and and sized commercial loans within the multifamily and manufactured home product types throughout the Western region of the United States.
- Gained valuable lending experience using Freddie Mac LST for manufactured housing and small balance loans.
- Advanced experience with top CRE data sources such as CoStar, LoopNet, Yardi, TitlePro247.

JP MORGAN CHASE, Manhattan, NY *June 2016/August 2016*

Global Real Estate Intern – Full Time

- Full time salaried employment as a Corporate Real Estate Analyst Intern with the Global Real Estate (GRE) Design and Construction.
- Competed for Internship with over 300+ national candidates.
- Worked within the JP Morgan Chase Project Management Office alongside Jones Lang LaSalle PMs and PCs analyzing global project budgets and monthly reports for JP Morgan corporate real estate portfolio in US, APAC, LATAM, EMEA regions.
- Worked with Risk and Controls team coordinating and collaborating on initiatives in order to strengthen the control environment across JP Morgan Chase's Global Real Estate (GRE).
    - Modified and enhanced official JP Morgan Chase corporate Design and Construction Playbook – acts as governing document guiding and enabling internal Project Management personnel to make more effective and efficient project decisions.
    - Developed dynamically synchronized org chart
- Utilized enterprise software such as MS Excel for budget pivot tables, MS Visio for process mapping, MS PowerPoint and Word for executive presentations and monthly reports. Utilized JLL-developed OneView project software.
- Gained valuable solo presentation skills with corporate executives – presented to JP Morgan Chase GRE CEO and executive officers.

SAN DIEGO AUTO CONNECTION, San Diego, CA *May 2015/August 2015*

Sales Associate – Full Time

- Full time commission-based summer employment as a licensed automotive salesperson at San Diego's leading automotive dealership. Licensed California Occupational Automotive Salesperson: exp. 5-18-2018.
- Totaled 10 individual sales and 8 automobile purchases in 3.5 months' employment term.
- Recognized by management and associates for superior lead development and close skills.
- Utilized corporate CRM to track leads, sales, losses, and pending transactions.
- Developed practical experience purchasing and selling margin based high valued inventory automobiles including top of the line Mercedes, BMW, Audi, and Infiniti made vehicles, etc. Practiced standardized sales development and close processes and techniques.
- Gained valuable sales/financing/communication/interpersonal skills and experience translatable to many potential future career paths.

E-SPIRIT, San Diego, CA *June 2014/August 2014*

Sales Operations Summer Intern/shadow – Part Time

ARDIS LANDSCAPING AND CONTRACTING, Encinitas, CA *June 2014/August 2014*

Construction Laborer – Part Time

LA COSTA GLEN ASSISTED LIVING HOMES, Encinitas, CA *August 2013/May 2014*

Waiter/Busser – Part Time

HORIZON HOMES, Vista, CA *June 2013/August 2013*

Construction Laborer– Part Time

Skills, Awards, Activities

PENN STATE REAL ESTATE SOCIETY *Fall 2015/ Fall 2016*

- *Executive Board Position/Corporate Relations Director (2015 fall semester)* – Create new relationships with company representatives/speakers/real estate players, and maintain old relationships. In charge of bringing in relevant speakers to share

insights with members. Plan and carry out site visits to different development, office, retail properties and companies in and or related to the real estate industry. Head of networking and alumni relations.

- *Real Estate Society Analyst (Commercial Real Estate)* – Analyze current market trends within the commercial real estate sector. Perform necessary data driven analysis, which facilitates meeting discussions. Present latest findings to club and RES executive overseers.

SIGMA ALPHA PI, THE NATIONAL SOCIETY OF LEADERSHIP AND SUCCESS, PSU Chapter *Fall 2015/Present*

- *Leadership honor society based on academic accomplishment and leadership potential.*

TAU KAPPA EPSILON FRATERNATY (TKE), PI Chapter *Fall 2015/Present*

- *Risk Committee* – Responsible for the risk management policies of the fraternity's social operations and oversight of fraternity and its well-being as a whole. Directly reporting and working hand in hand with both the Risk Management Executive Chair and the Penn State Inter Fraternity Council.

Athletic Achievements

- 4 Year HS Varsity Letterman – Men's Soccer, Santa Fe Christian HS
- All CIF Team Honors
- Academy Soccer USSDA, Nomads SC and Surf SC, San Diego, CA

Volunteer

- Venture Church / Horizon Christian Community Outreach Volunteer, VBS leader