William F. Eikenberry

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LEADERSHIP

Penn State University Football **University Park, PA**
Linebacker *June 2014 - January 2016*

- Penn State Football Top 3 GPA Recognition for 2015 Season
- Committed over 30 hours weekly on top of academics to rigorous training and practice
- Developed strong work ethic, time management, communication, and leadership skills
- Built superior preparation and problem solving skills through participation in an intense Division 1 environment
- Committed over 20 community service hours a year and participated in Uplifting Athletes Lift for Life as the American Kidney Cancer Association's largest donor
- Received a medical leave for a career ending foot injury sustained during the 2015 regular season

EDUCATION

The Pennsylvania State University – Smeal College of Business **University Park, PA**
Bachelor of Science in Risk Management –Real Estate *Class of 2018*

- Cumulative GPA: 3.37/4.0; Major GPA: 3.62/4.0
- Dean's List Fall 2015 and Spring 2016

WORK EXPERIENCE

Weeden & Co LLP **Boston, MA & Greenwich, CT**
Summer Sales & Trading Analyst *June 2017 – Aug 2017*

- Created pitchbooks and management presentations for $15MM in equity and fixed income investments utilizing discounted cash flow analysis, comparable analysis, dividend discount models, and duration models
- Gained exposure to client relationships in traditional equity and prime brokerage accounts by assisting Weeden & Co.'s Boston sales team
- Worked on cash and program trading desks assisting in market research, developing client relationships, and post trade analysis and participated in meetings discussing market conditions, rebalances, arbitrage strategies, portfolio management, and MIFID II impacts

Selected Experience:

- Developed an in depth macro-economic investment thesis on Japan's structural reform and developed an analysis around potential market catalysts such as secular stagnation – Responsibilities include researching GDP growth, analyzing economic impact of 2020 Olympics, and calculating a 23% return over a 5 year timeframe for certain Japanese corporations

Weeden & Co LLP **Greenwich, CT**
Summer Sales & Trading Analyst *June 2016 – Aug 2016*

- Researched pertinent topics of potential M&A candidates, leveraged buyout cases, and the financial impact of drugs and presented findings to a hundred employees including upper management
- Conducted comprehensive M&A valuation using trading and transaction comparables, traditional DCF models, and dividend discount models
- Utilized Bloomberg Terminals and provided research teams working with buy-side clients with analysis along with valuations around specific indices and companies

Selected Experience:

- Created a management presentation analyzing the financial impact of the legalization of marijuana – Responsibilities include analyzing growth models, evaluating different legislation hurdles over next 10 years, and concluded a 232% growth rate of adult use market sales through 2020 and potential tax benefit of $28B by 2020 based on a fully legalized industry

EXTRA CURRICULAR

Penn State Investment Association **University Park, PA**
Materials Analyst *December 2015-Present*

- Study and analyze stock performance to provide data for the Nittany Lion Fund- $7.5MM student run hedge fund
- Gained exposure to investment valuation techniques like discounting cash flows and comparable analysis

Smeal College of Business Real Estate Boot Camp **University Park, PA**
Participant *August 2016-Present*

- Participating in a two year long program that teaches real estate valuation techniques and current market trends through alumni and industry professionals.

ADDITIONAL INFORMATION

Computer:	Proficient in Excel, Powerpoint, Argus Enterprise, and Bloomberg
Certifications:	Bloomberg, Argus Enterprise in Progress
Interests:	Saltwater Fishing, Cooking, Lacrosse, Golf, Crypto-currency Investing