Daniel Levit

Email: Dpl5117@psu.edu **Mobile**: 267-205-4922
Current Address: 122 W Irvin Ave, State College, PA 16801
Permanent Address: 108 Rennard Place, Philadelphia, PA 19116

EDUCATION:

The Pennsylvania State University **University Park, PA**
Smeal College of Business: Bachelor of Science, Finance *Expected Graduation: Dec. 2017*
Cumulative GPA: 3.47

WORK EXPERIENCE:

Morningstar, Inc. **Horsham, PA**
CMBS Credit Analysis Internship *June 2017-August 2017*

- Published monthly CMBS risk analysis reports using the DealView reporting system for legacy/non-legacy bonds
- Researched, analyzed, and reported an investigation of potential default or loss scenarios for underlying real estate loan collateral in CMBS transactions
- Identified transaction risk factors, including seasoning trends since origination, geographic and property type exposure, and overall pool performance

STS 007 LLC **Huntingdon Valley, PA**
Procurement Specialist/Sales *September 2013-June 2017*

- Utilized procurement software to successfully handle procurement leads for Security Business
- Drafted documentation to successfully close Public Works Projects/RFPs raising government sales by 30%
- Implemented a sales strategy by analyzing current market and industry trends to increase B2B sales for a total of $240,000
- Expanded geographic customer base by acquiring licensing/bonds in the State of New Jersey and Delaware
- Interfaced with suppliers to manage and lower cost structure to increase profit margins by 12%

Marketsource, Inc. **Philadelphia, PA**
Technology Sales Specialist *July 2015-August 2016*

- Provided and demonstrated sales tactics to retail employees to raise Instant Ink program attachment rates from 12% to 32% exceeding Hewlett-Packard's goal of 20%
- Implemented a performance-based reward strategy for retail employees to drive and increase sales of Hewlett-Packard's hardware and business products
- Professionally represented Hewlett-Packard's 2015-2016 product line in multiple retail environments
- Created product demo's outlining features and functions to generate customer interest

LEADERSHIP EXPERIENCE:

TAMID Investment Group **University Park, PA**
Investment Fund Member *September 2016-Present*

- Pitched stock offerings (buy, sell, and hold) by exploring news, data, and key company information
- Collaborate with other group members to review business plans and offer suggestion to ensure growth
- Maintained communication between other TAMID groups and Israeli start-ups to allow the implementation and education of new market strategies
- Analyzed securities and selected investments based on risk-analysis

THON Rules & Regulations Committee **University Park, PA**
Security Leader *September 2016-Present*

- Developed and shared rules and regulations to ensure safety of fundraiser participants
- Led and provided event safety lessons for Penn State's Annual Panhellenic Dance Marathon
- Interfaced with local store owners to increase donation revenue stream by installing donation boxes in high-traffic areas

Congregation Beth Solomon **Philadelphia, PA**
Community Outreach Representative *September 2016-Present*

- Developed social media presence for community outreach programs to allow membership growth
- Increased enrollment to RAJE (Russian American Jewish Experience) international trip programs
- Organized meetings and study sessions for local Jewish youth to expand membership base by 20%

HONORS/ACTIVITIES:

Dean's List, The Pennsylvania State University *August 2014-May 2016*
Goldman Sachs Scholars Program Trustee Scholarship, The Pennsylvania State University *August 2016-May 2017*
Penn State Abington Honors Program, The Pennsylvania State University *August 2014- May 2015*
Real Estate Boot Camp, The Pennsylvania State University *August 2017-Present*

SKILLS

Skills: Advanced in Microsoft Excel, VBA, Access, Tableau Software, Reis and Trepp Real Estate software, and Trilingual *(Fluent in Russian) (Partial Hebrew)*
Portfolio Management: Managed $5,000 of assets in securities and a personal real-estate portfolio