RYAN PETRELLO

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EDUCATION:

The Pennsylvania State University, State College PA **Expected Graduation: 2018**
B.S. Management; GPA **3.44**

RELEVANT COURSES:

Corporate Finance, Strategic Management, Accounting, Business Ethics, Business Calculus, Microeconomics, Macroeconomics, Statistics

WORK EXPERIENCE:

MCS Mortgage Bankers Inc., Manhattan, NY and Patchogue, NY **May-August 2016 and May-August 2017**
Secondary Markets/Lock Desk Intern (2017; Manhattan, NY)

- Constructed various Excel models and templates to help streamline daily processes such as assembling cash flow projections, mark-to-market reports, and gathering important investor info and loan data
- Advised and resolved issues for roughly 70 of the company's loan officers regarding the pricing and locking of loans via Encompass loan pipeline software and Optimal Blue pricing engine
- Performed profitability analysis of regional offices, payroll reconciliations, and assessing marketing/advertising costs

Closing Intern (2016; Patchogue, NY)

- Manipulated sets of financial data using Excel and Encompass to help manage and monitor the flow of loans on the company's sales pipeline
- Gained economic insight into entirety of the loan process including underwriting and pricing analysis
- Communicated proactively with borrowers to fix errors (i.e. inaccurate info, acquisition of missing signatures) on aged loans in order to ensure timely processing
- Handled up to 50 mortgages a day (average loan amount: ~$300,000)

RossoPomodoro NYC, Manhattan, NY **May-August 2015**
Server

- Executed responsibilities in areas of restaurant services such as food preparation, expediting, and quality assurance
- Collaborated with approximately 30 staff members in a dynamic environment demanding close teamwork
- Developed personal interaction skills, helping build lasting relationships with customers
- Served an average of 120 customers a day

ACTIVITIES AND LEADERSHIP:

Penn State Investment Association **September 2015-Present**
Financials Sector Analyst

- Gain direct experience in portfolio building, stock valuation, diversification strategies, and prudent investment decision making via collaboration with the Nittany Lion Fund

Stock Market Investment Club **December 2013-June 2014**
Founder

- Founded, organized, and led an organization focused on providing introductory experience with securities trading during junior and senior year at Pelham Memorial High School
- Utilized free applications to simulate exchange network for stock trading and documented all earnings generated in portfolios
- Delivered in-class presentations to ~30 students about the basics of stocks, bonds, and commodities markets

New York Cares **January 2011-Present**
Participant

- Active participant in volunteer organization dedicated to serving the underprivileged across all boroughs of New York City, have helped coordinate numerous service events such as soup kitchens and food drives

SKILLS, INTERESTS, AND OTHER AFFILIATIONS

- Experience with Excel, PowerPoint, Encompass, and Optimal Blue software
- Public Speaking, Traveling, Film, Rock Climbing, Hiking
- Member of Penn State Real Estate Society's "Real Estate Boot Camp"
- Member of Penn State Ski and Snowboard Club